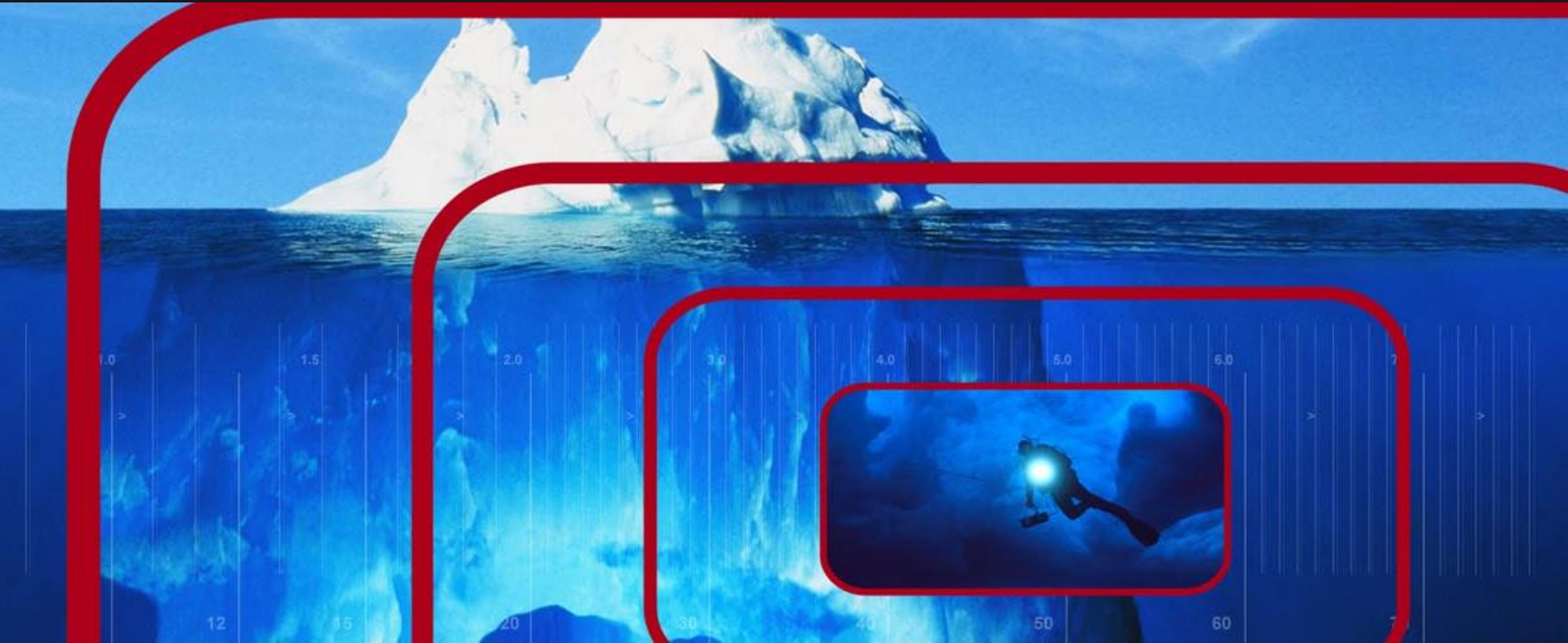


ProCon Companies, Inc.

Dedicated to the success of the clients we serve



Infor VISUAL Enterprise



focus on essentials

Helping Trussbilt Achieve Competitive Advantage with Technology.



April 19, 2006

TODAY'S AGENDA

Wednesday / April 19, 2006

**8:30 – 9:15 INTRODUCTIONS, PROCON'S QUALIFICATIONS
AND APPROACH**

About Infor and ProCon, Partnering with Trussbilt
Implementation, conversion and training approach
On-going support and maintenance approach

9:15 – 9:45 Architectural Diagram

9:45 – 11:30 SALES Demonstration – VISUAL Enterprise

11:30 – 12:30 TEAMS Integration
Working Lunch (brought in)

12:30 – 1:15 Review Trussbilt Requirements Document
Wrap up, Question and Answer

OUR VISION

Partnership for Success.

Solution Provider

IT Experts

Partner, Long Term

Supportable, Scaleable solutions

Long term relationship

Anticipate future, Capitalize on Present

State of the Enterprise Software Market

8-10 years old applications

Squeezed budgets

70 – 80% software companies unprofitable

Vendors Consolidation

**Market
Dynamics**

State of the Enterprise Software Market

8-10 years old applications

Squeezed budgets

70 – 80% software companies unprofitable

Vendors Consolidation

Want standardize infrastructure

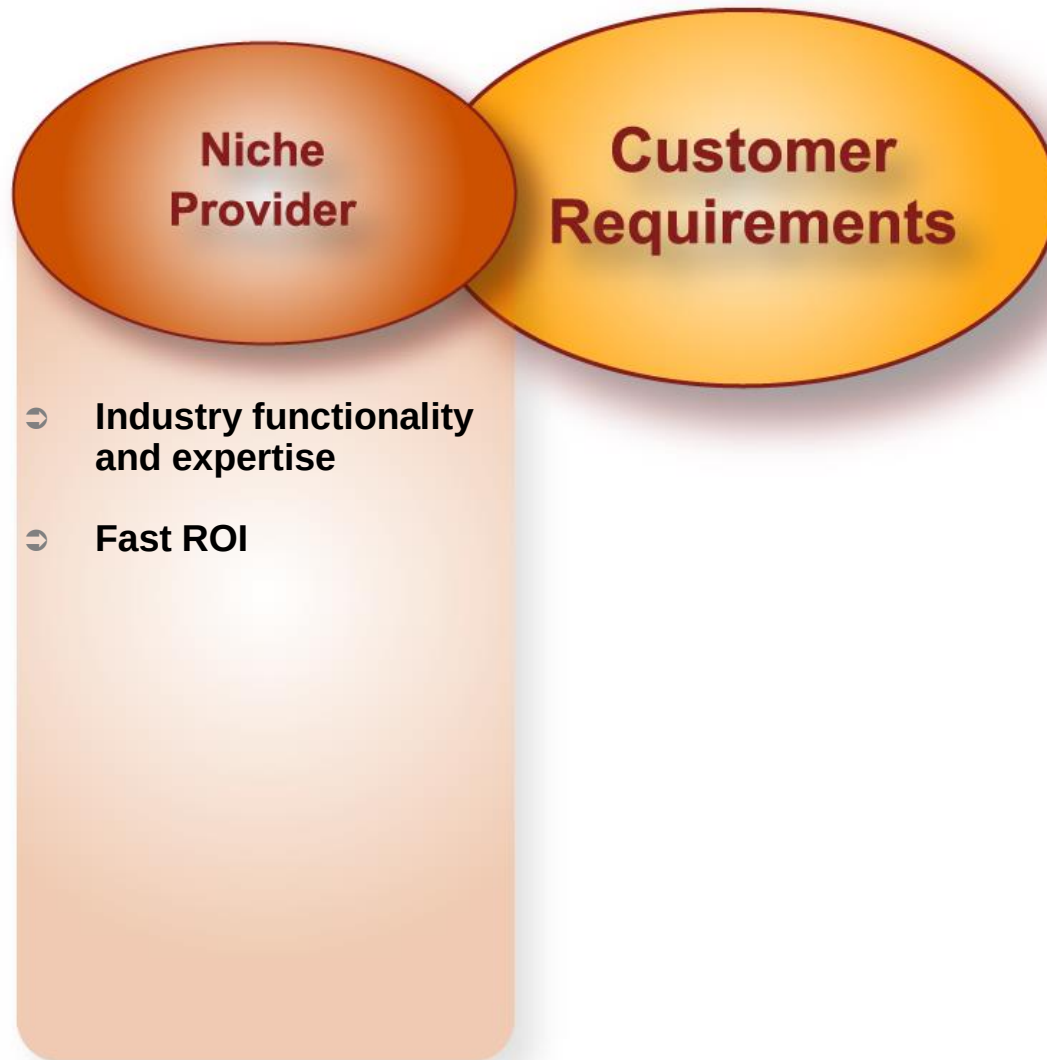
Need new functionality

► Fear and Uncertainty

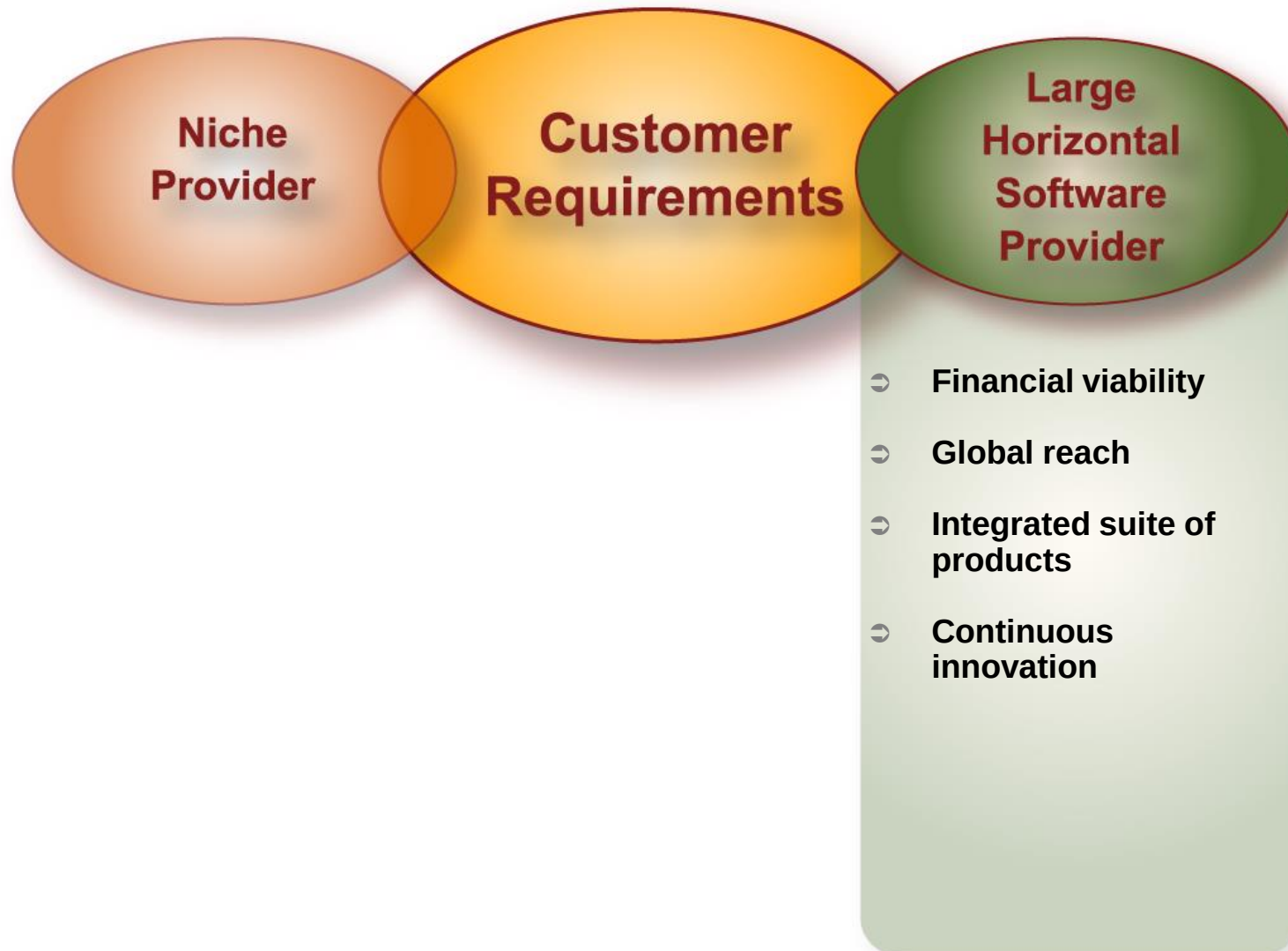
**Market
Dynamics**

**Customer
Dynamics**

Niche Providers Lack Scale to Invest in Future



Large Horizontal Providers Lack Industry Expertise



Infor has Vertical Expertise and Financial Viability



Infor at a glance

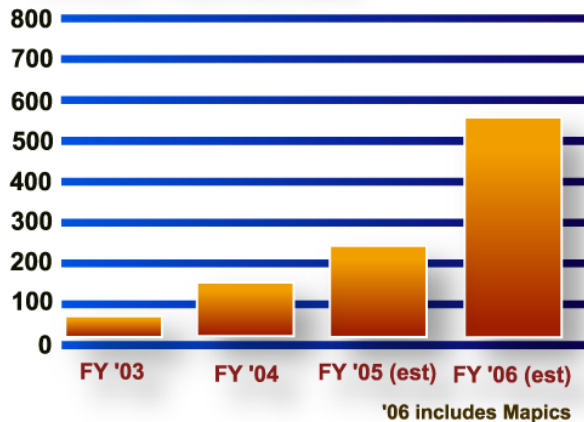
GLOBAL SCALE

- 2,400+ Employees
- 17,500 Customers Worldwide
- Direct Offices in 47 Countries
- Implementation Capabilities in 70 countries

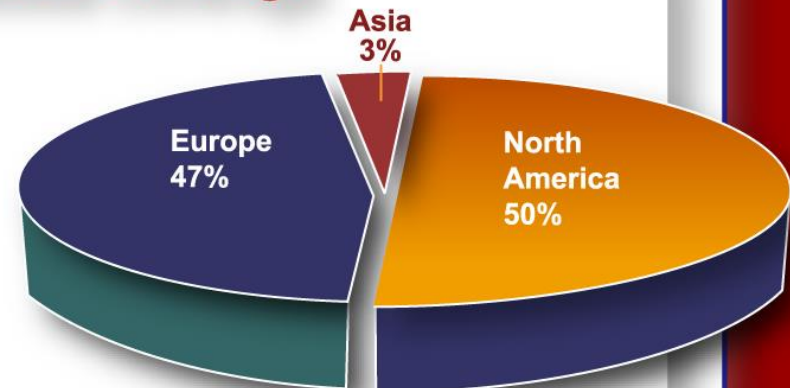
FINANCIAL SNAPSHOT

- REVENUE: \$575 million (EST)
- EBIDTA: \$125 million (EST)
- 18% R&D investment
- 1,600 – Headcount for development, support and PSO

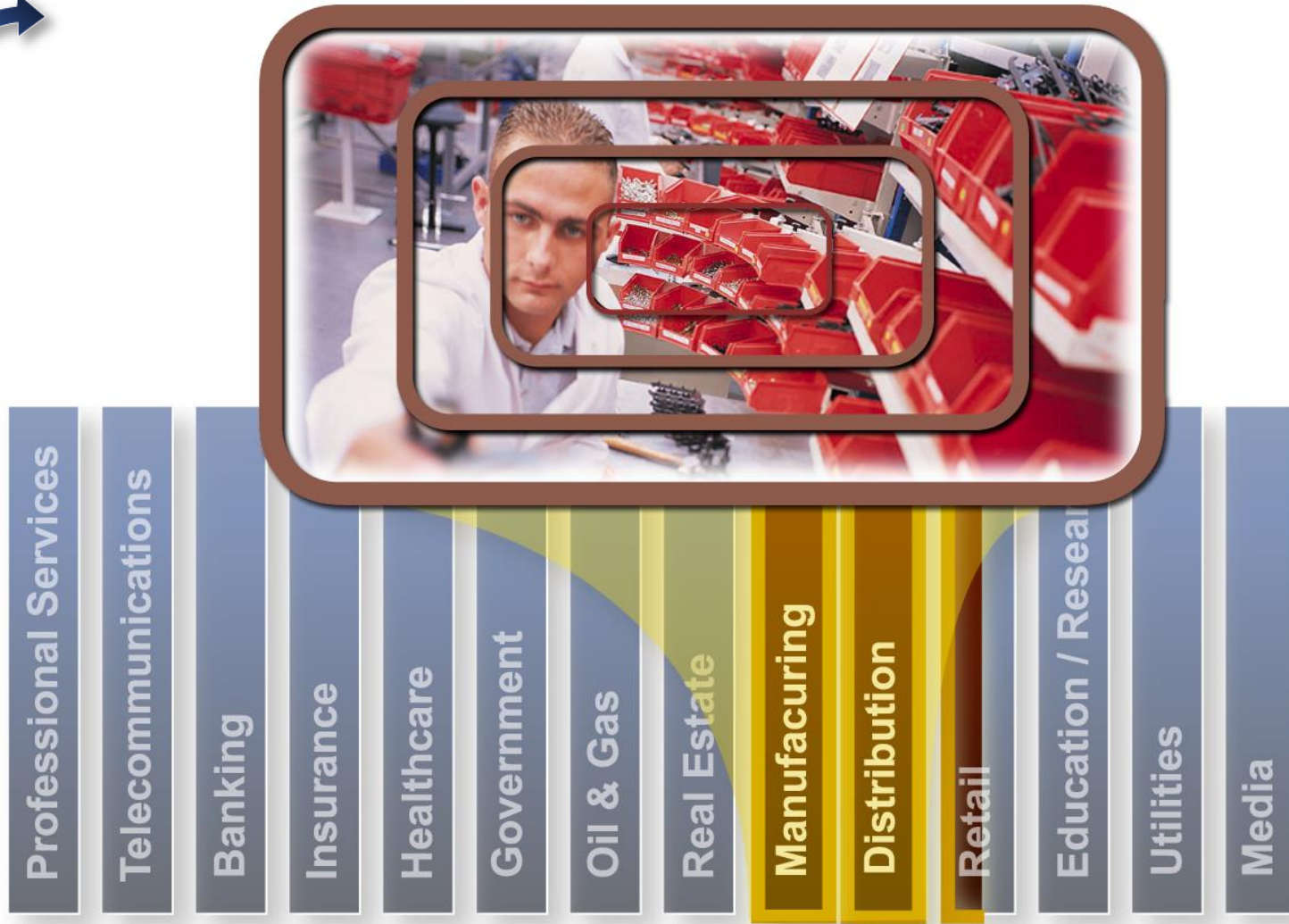
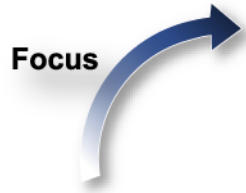
Infor Revenue



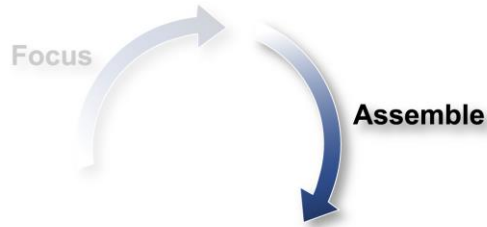
Global Coverage



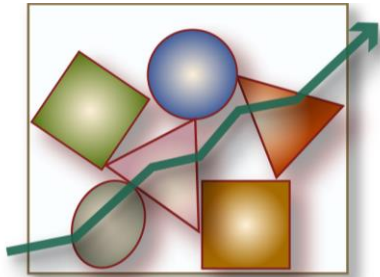
The Infor Model: Focus



The Infor Model: Assemble



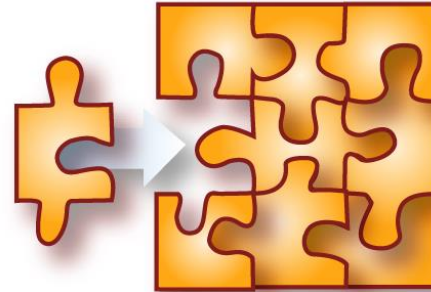
Consolidator



Consolidator Model:

- Acquisitions to for scale based only on financial criteria
- Disparate products and customer bases

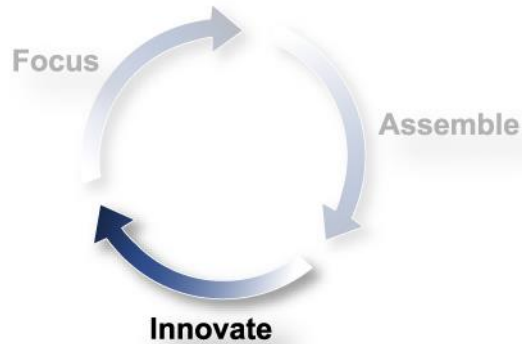
Assembler



Assembler Model:

- Acquisitions to fulfill select industry requirements
- Product and customer bases only within select verticals

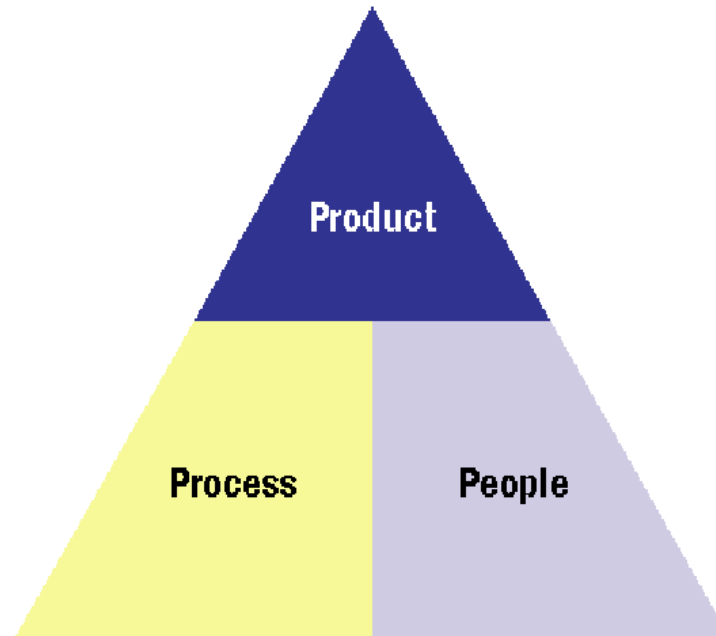
The Infor Model: Innovate



- ➔ Integrate the collective knowledge of the products and people
- ➔ Assemble Super-Breed products
 - ⇒ 18% of revenue is invested in future solutions.
- ➔ Provide competitive advantage:
 - ⇒ End-to-end enterprise integration
 - ⇒ Manufacturing execution focused
 - ⇒ Lean manufacturing enabled



So . . . a *Balanced* Solution



Key System Selection Consideration's

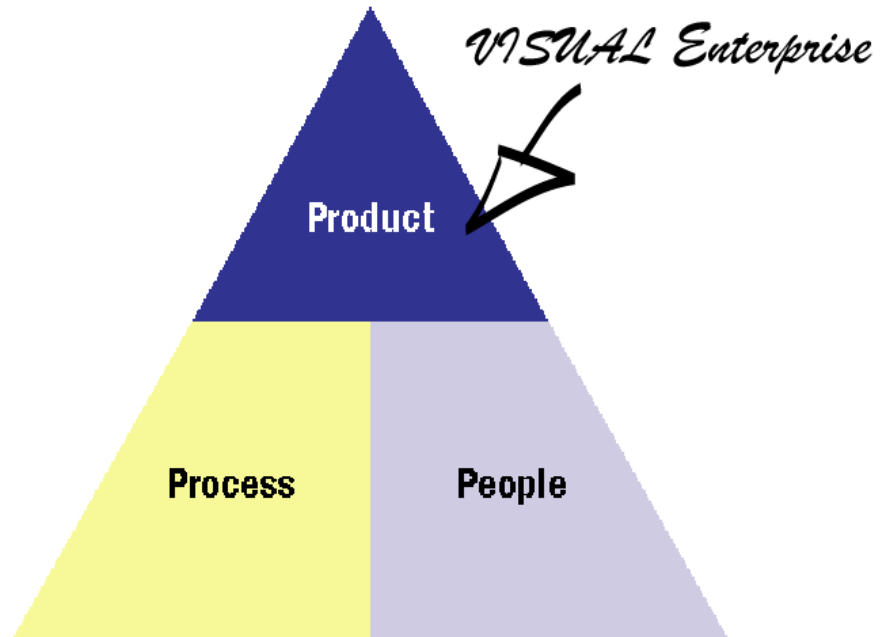
A successful software purchase, implementation and rollout of a business solution is comprised of the following three basis components . . .

Product - the software and hardware most appropriate for the operations and business needs of the organization.

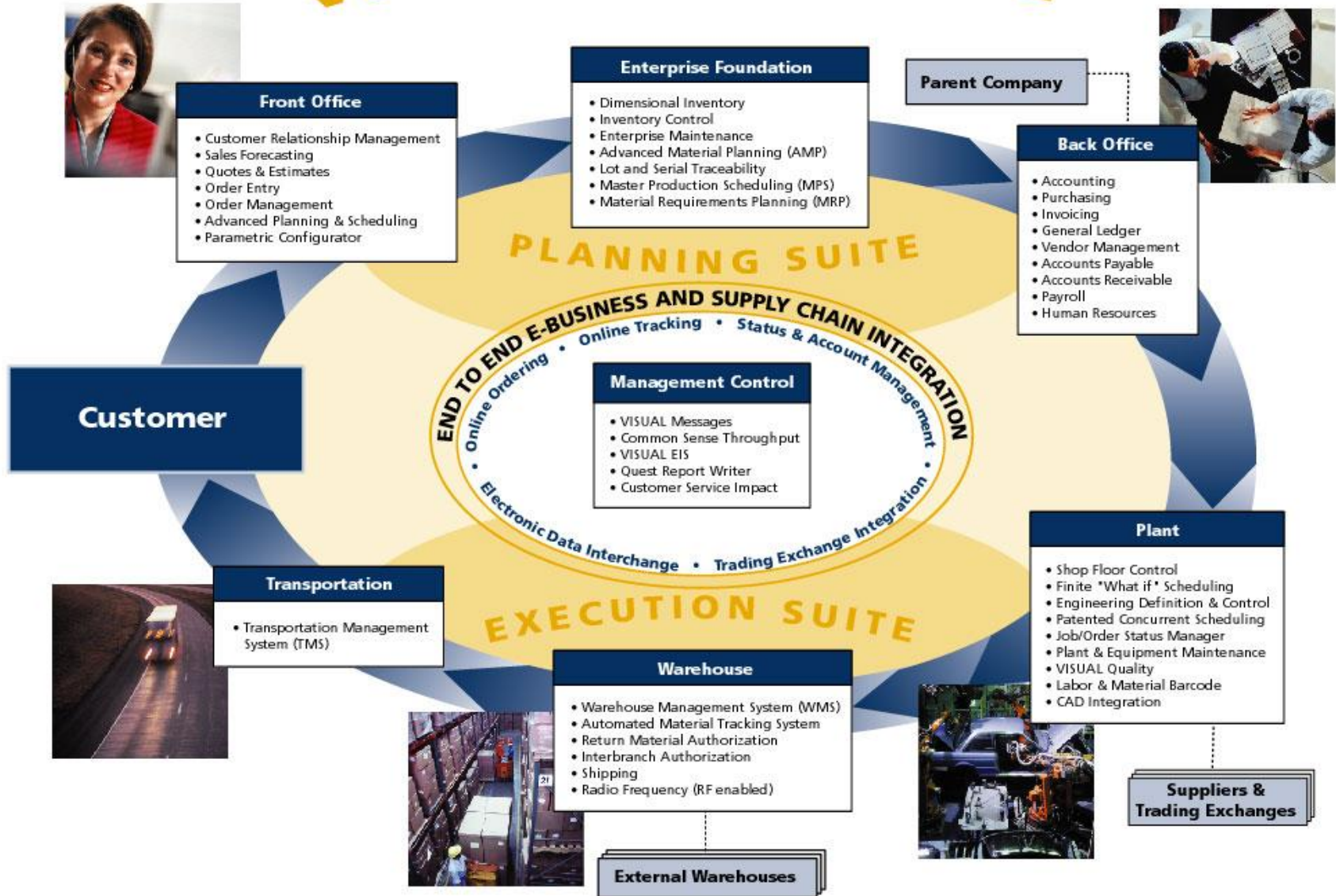
People – the core project team's role and responsibilities and the capability of the software provider to successfully integrate and train your organization.

Process – the plans and process implemented to ensure success prior to, during and beyond 'going live'.

VISUAL Enterprise



VISUAL ENTERPRISE™



Integrated End-to-End

➔ Provides a single vendor, integrated end-to-end business solution including:

- ➔ Enterprise Resource Planning
- ➔ Advanced Planning & Scheduling
- ➔ Master Resource Planning
- ➔ Customer Relationship Management
- ➔ Radio Frequency (incl. bar coding)
- ➔ Warehouse Management System
- ➔ Quality Management System
- ➔ Engineering Change Notice
- ➔ e-Business / Electronic Data Interchange imports
- ➔ Links to shipping software: UPS/FedEx/Airborne Express

Other Companies are Confident . . .

Infor VISUAL is operated in over 3500 companies worldwide and is successful because of –

- innovative, operations-driven solutions
- fully integrated systems
- value for money/ROI
- breadth & depth of functionality in products
- comprehensive corporate and local support
- compatibility with other platforms (ODBC)
- scalability

Companies we serve . . .

Honeywell

Litton
Airtron



BF Goodrich

Microsoft®

ERICSSON

Johnson & Johnson

DOVER CORPORATION



Bayer



THE
DOCUMENT
COMPANY
XEROX

TOSHIBA



Lucent Technologies
Bell Labs Innovations



LOCKHEED MARTIN



Raytheon



SONY

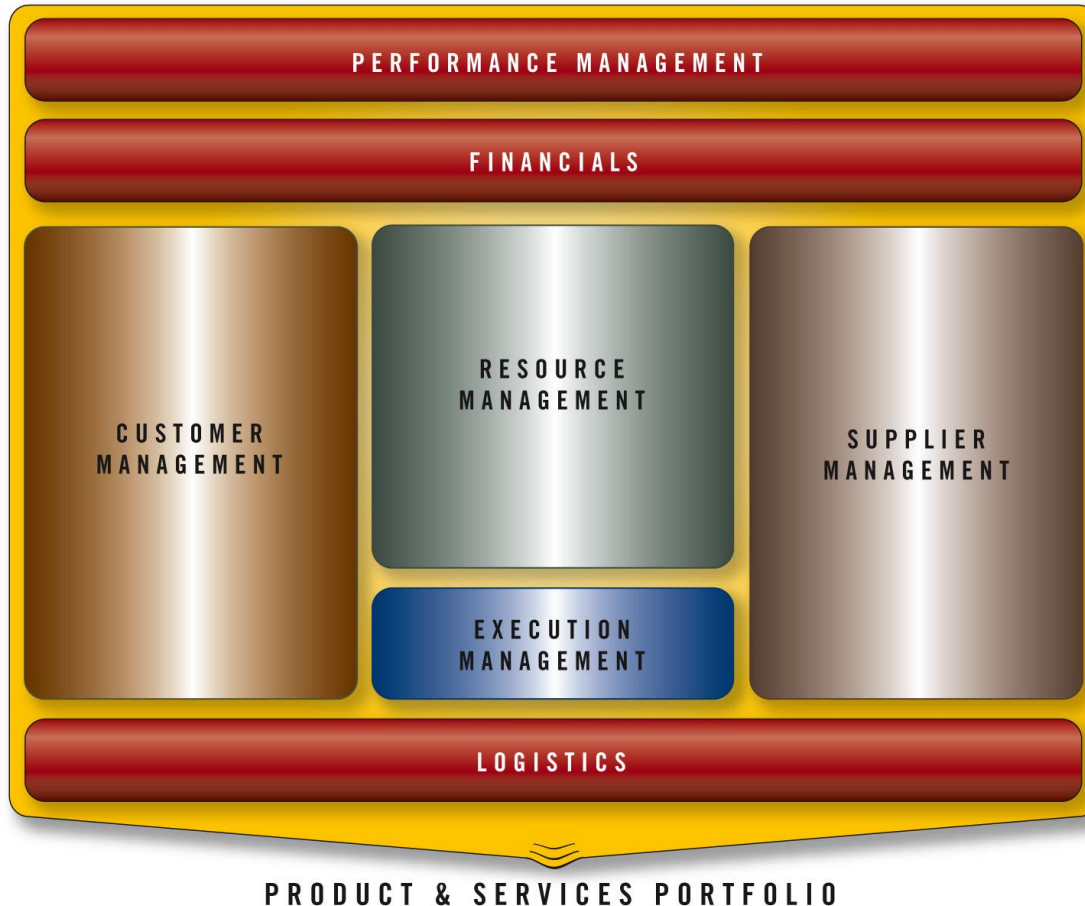


What is .Net?

“Microsoft® .NET is a set of software technologies for connecting information, people, systems, and devices. This new generation of technology is based on Web services—small building-block applications that can connect to each other as well as to other, larger applications over the Internet.”

-Microsoft Corporation

Infor VISUAL



Powerful, Modern and Flexible Global Suite

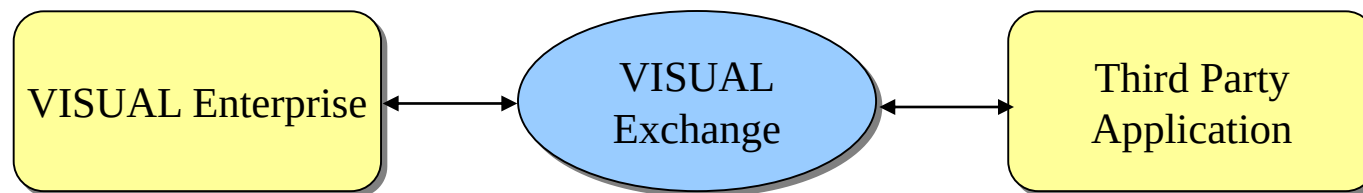
- ➔ **Comprehensive**
 - ➔ What you need to run a world class business
- ➔ **Modular**
 - ➔ Allows for incremental implementation and rollout
- ➔ **Integrated**
 - ➔ End-to-end Enterprise Integration
- ➔ **Open**
 - ➔ Extensible and Flexible

Technology Platform

- ⇒ Commitment to the Microsoft Infrastructure and Visual Studio.Net Framework
- ⇒ Microsoft Windows XP Clients
- ⇒ C#, ASP, Jscript, VB Script, Visual Studio.NET
- ⇒ Database independent (MS SQL Server, and Oracle)
- ⇒ XML data exchange with VISUAL and non-VISUAL applications
- ⇒ Workflow and intuitive graphical interface

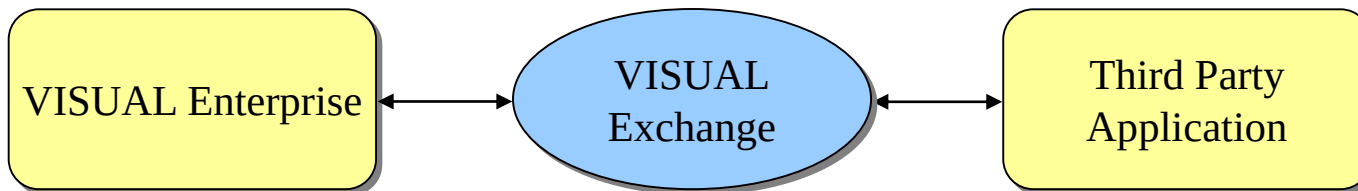
“Open” System

- ➔ Totally “Open” System
- ➔ Link to third party applications through VISUAL Exchange using...
 - ⇒ .Net business objects
 - ⇒ Direct database commands
 - ⇒ XML, EDI, and flat files

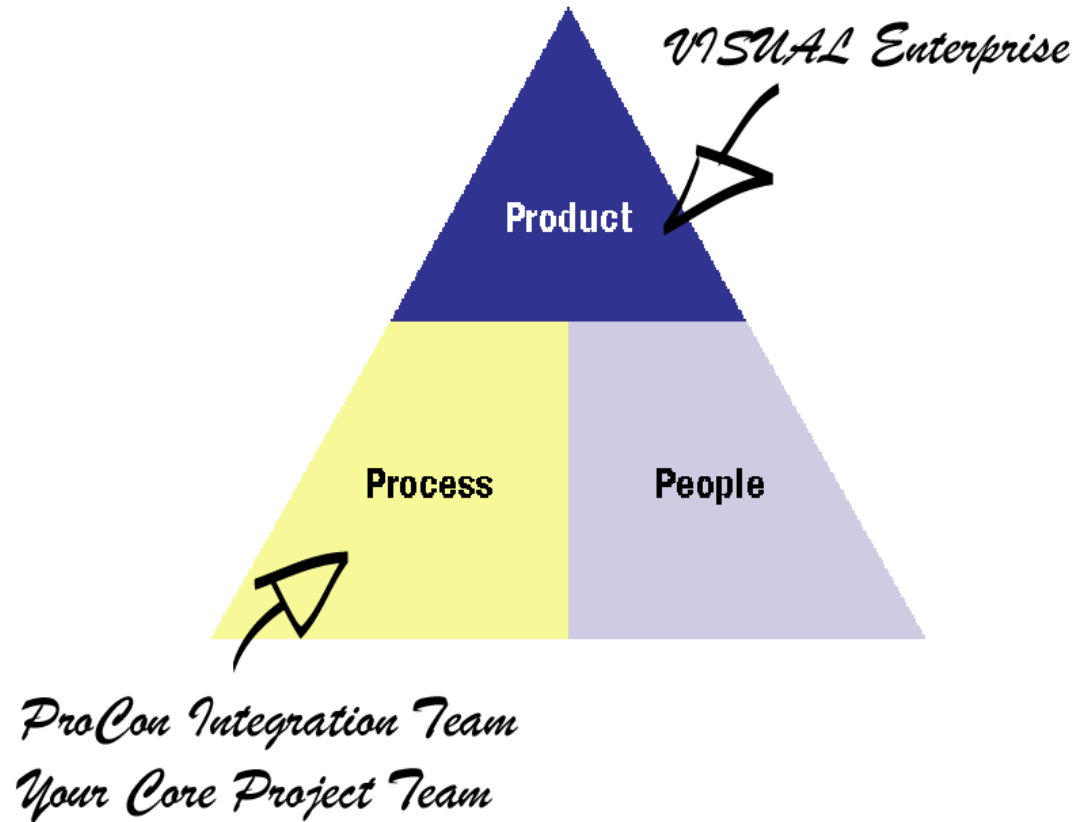


The Technology Toolbox

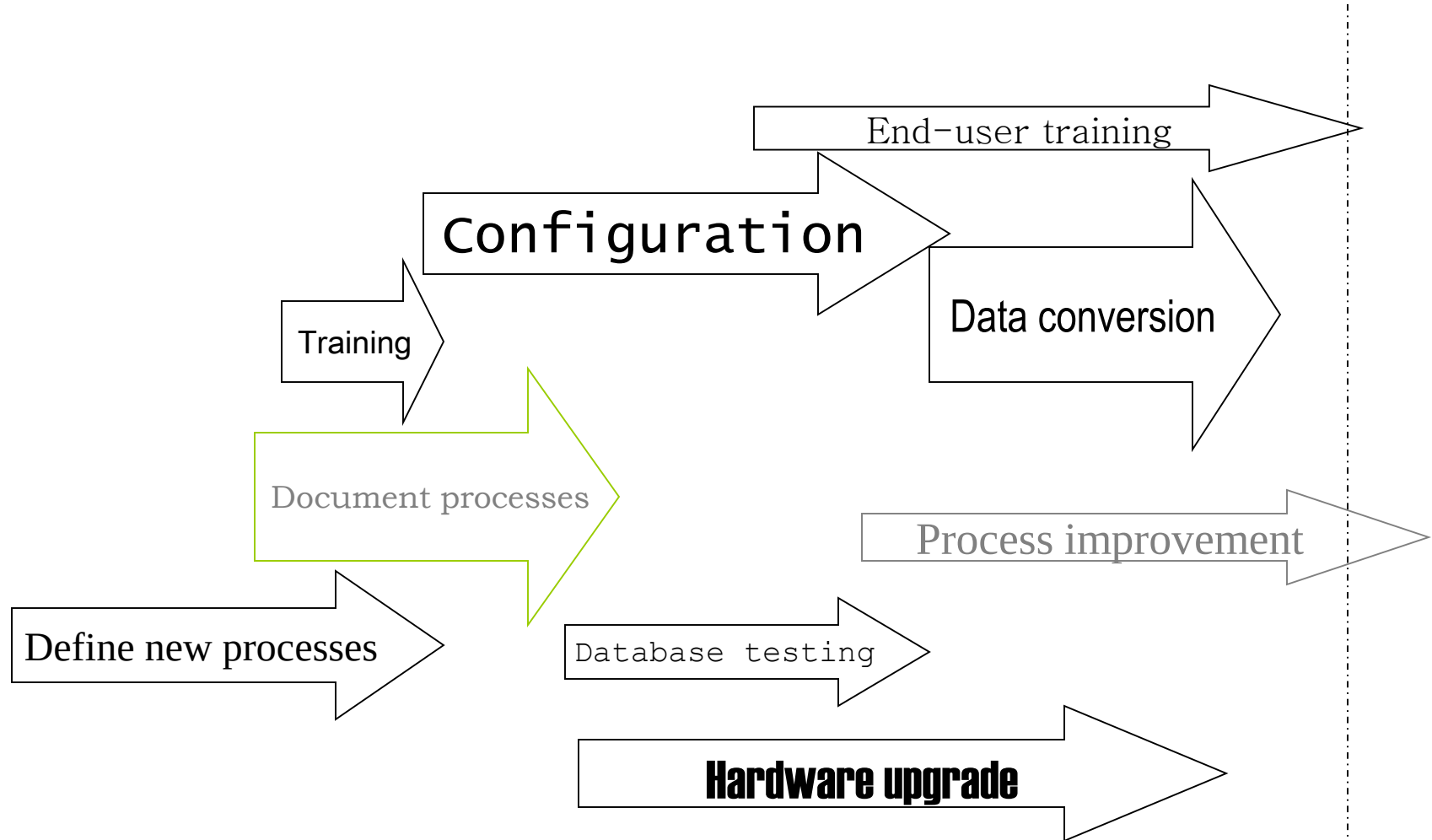
- ➔ What you need to customize:
 - ⇒ Visual Studio for Applications (VSA)
 - ⇒ VB.Net skills
 - ⇒ Knowledge of VISUAL Exchange



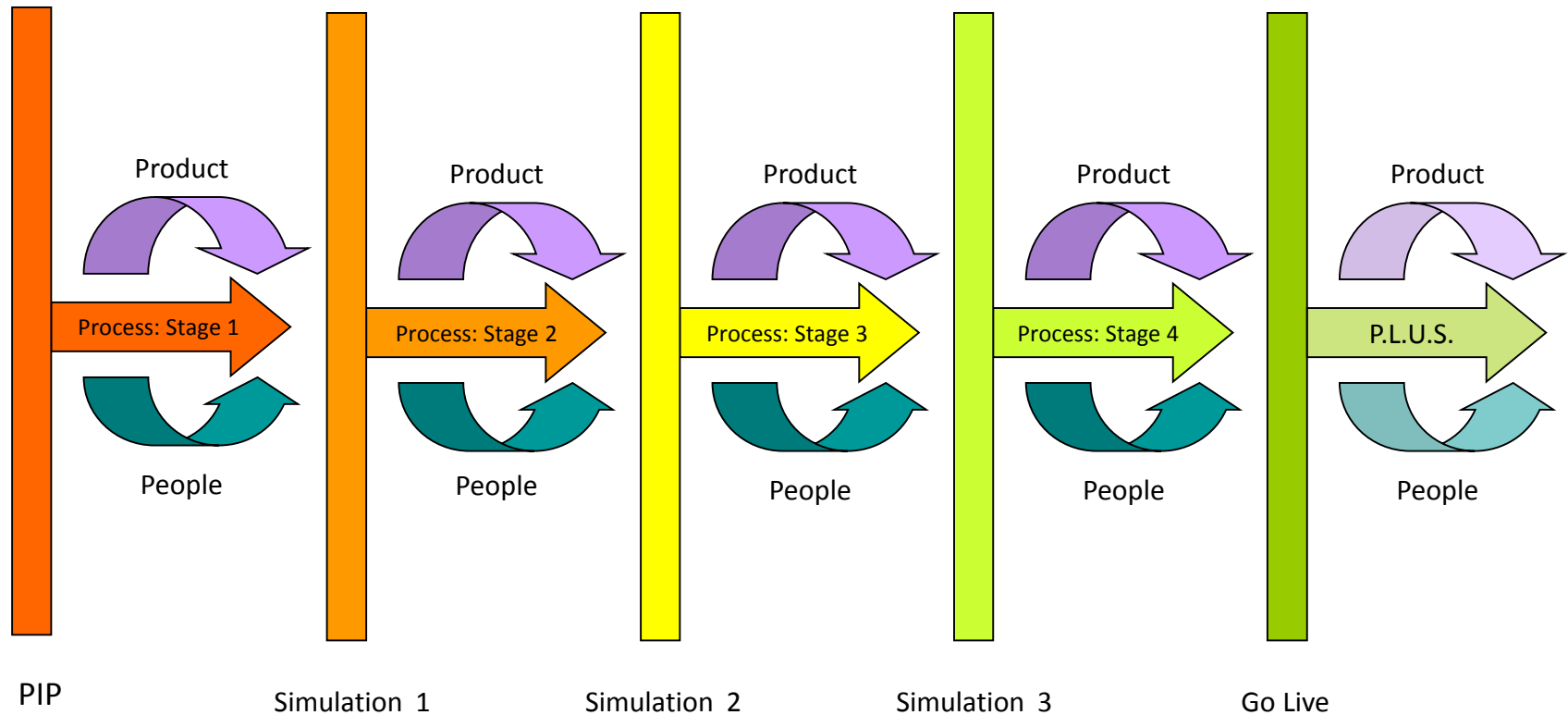
ProCon drives success . . .



Traditional ERP project



ProCon Companies Approach



Proven Successful



INDUSTRIAL
CUSTOM
PRODUCTS

Minnesota Operations



FastTest[®]



Branick[®]

Streamfeeder[®]

HICKLIN
ENGINEERING

Skyline[®]
Displays & Services



DOOR ENGINEERING
AND MANUFACTURING CO.

ETS

daCron
First to Finish

NTM Inc.

maintainer



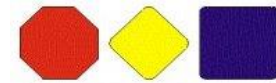
link



BO-MER
PLASTICS

New York Operations

Bekins
GROUP



NEWMAN
TRAFFIC SIGNS

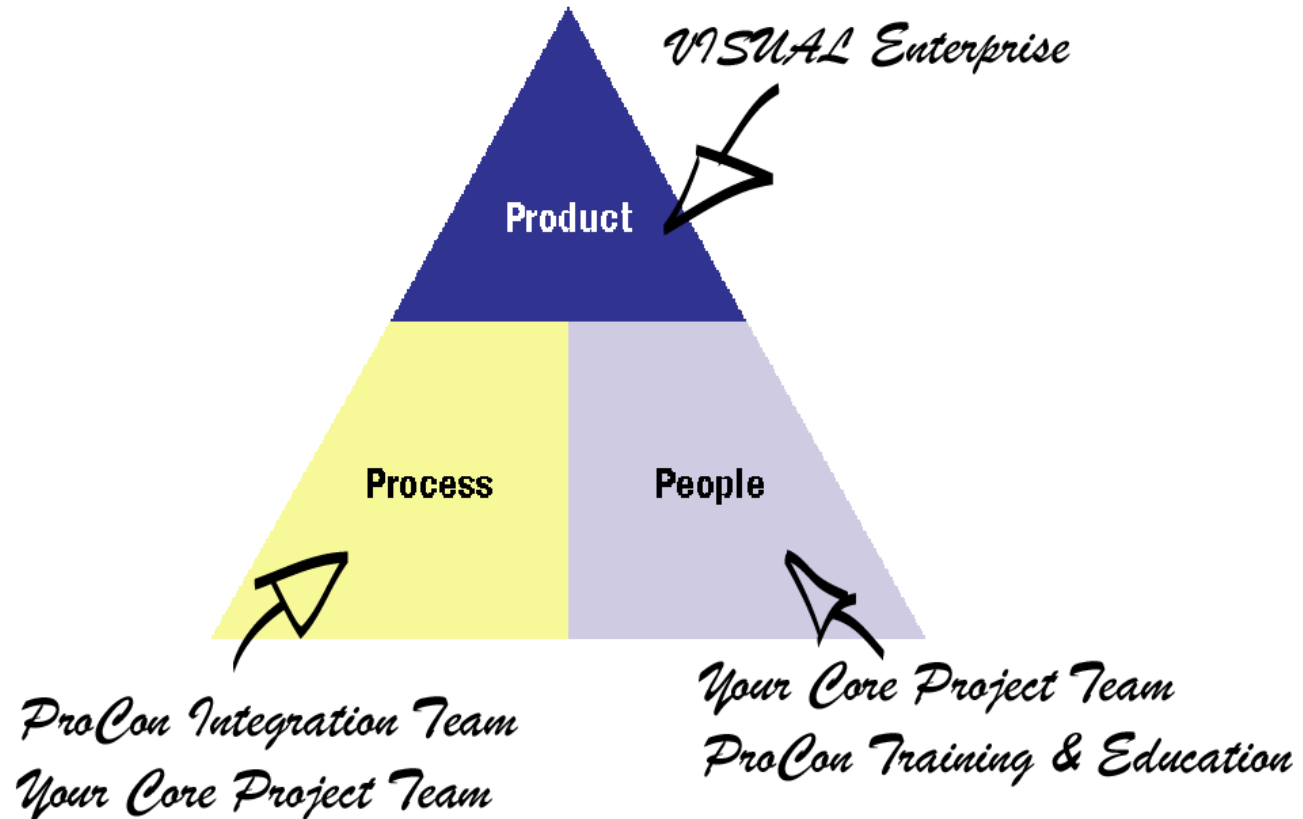
INFOR
focus on essentials

ProCon Value Proposition . . .

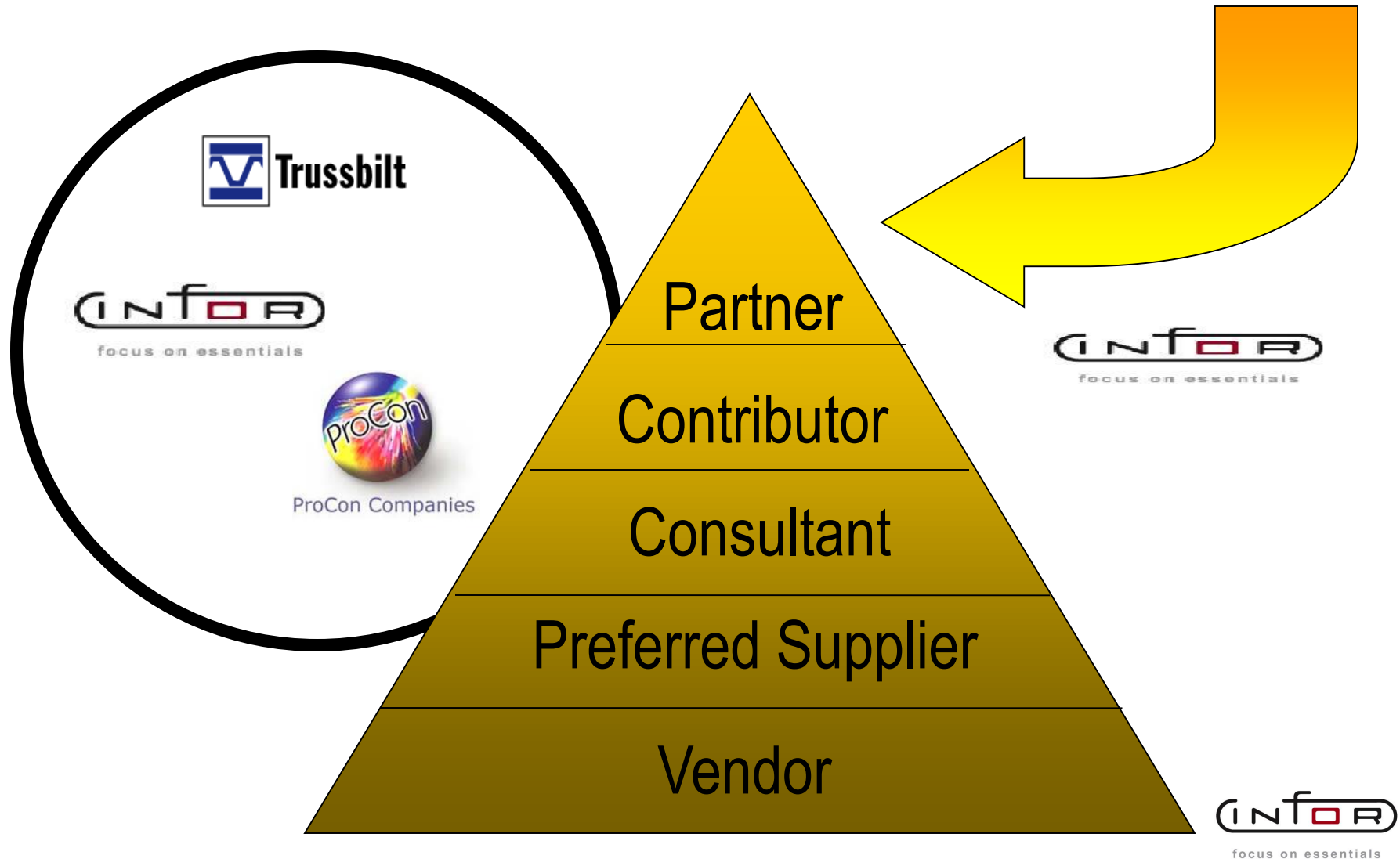


ProCon drives
the process that
makes both the
product and the
people
successful.

Your Value Proposition



Trussbilt “Minimize Risk and Maximize Profit”



Now let's View the Product
aspect of a successful
Integration of ERP.



Thank You!



focus on essentials